

# TOP 100 - World's leading armament companies in 2012

(source : Defense News , www.defensenews.com)

Rank in 2012	Company	Leadership	Country	2012			Rank in 2011
				Defense Revenue*	Total Revenue*	% of Revenue from Defense	
1	Lockheed Martin Corporation	Marilyn Hewson, President & CEO	US	44.883,0	47.182,0	95,1	1
2	Boeing	W. James McNerney, Chairman, Pres. & CEO	US	31.378,0	81.698,0	38,4	4
3	BAE	Ian King, CEO	UK	26.813,1	28.255,2	94,9	2
4	Raytheon Company <sup>1</sup>	William Swanson, Chairman & CEO	US	22.705,0	24.414,0	93,0	5
5	General Dynamics	Phebe Novakovic, Chairman & CEO	US	21.023,0	31.513,0	66,7	6
6	Northrop Grumman Corporation	Wes Bush, Chairman, President & CEO	US	20.600,0	25.218,0	81,7	3
7	EADS N.V. <sup>2</sup>	Thomas Enders, CEO	NL	14.913,0	72.636,4	20,5	7
8	Finmeccanica	Alessandro Pansa, COO & CEO	I	12.528,7	22.135,5	56,6	8
9	United Technologies	Louis Chenevert, Chairman & CEO	US	12.117,0	57.700,0	21,0	9
10	L-3 Communications	Michael Strianese, Chairman, President & CEO	US	10.839,0	13.146,0	82,5	10
11	Thales	Jean-Bernard Levy, Chairman & CEO	FR	9.212,6	18.255,5	50,5	11
12	SAIC <sup>3</sup>	John Jumper, Chairman & CEO	US	8.301,0	11.200,0	74,1	12
13	Huntington Ingalls Industries	Mike Petters, President & CEO	US	6.240,3	6.710,0	93,0	NR
14	Almaz-Antey	V. Vladamirovich Menshikov, Gen. Director	RUS	5.754,3	6.124,0	94,0	15
15	Honeywell	David Cote, Chairman & CEO	US	5.100,0	37.700,0	13,5	16
16	Rolls-Royce <sup>4</sup>	John Rishton, CEO	UK	5.098,0	19.347,6	26,3	18
17	Booz Allen Hamilton	Ralph Shrader, Chairman, President & CEO	US	4.800,0	5.859,2	81,9	17
18	Textron Inc.	Scott Donnelly, President & CEO	US	4.288,0	12.237,0	35,0	13
19	Exelis	David Melcher, President & CEO	US	4.251,5	5.522,0	77,0	20
20	GE	Jeffrey Immelt, Chairman & CEO	US	4.000,0	147.359,0	2,7	19
21	Oshkosh <sup>5</sup>	Charles Szews, CEO	US	3.947,5	8.180,9	48,3	NR
22	DCNS	Patrick Boissier, Chairman & CEO	FR	3.766,8	3.766,8	100,0	24
23	CSC <sup>6</sup>	Mike Lawrie, President & CEO	US	3.687,0	15.000,0	24,6	26
24	RUSn Helicopters	Dmitry Yevgenievich Petrov, CEO	RUS	3.489,1	4.036,5	86,4	22
25	Safran	Jean-Paul Herteman, Chairman & CEO	FR	3.486,5	17.432,7	20,0	21
26	URS	Martin Koffel, CEO	US	3.471,2	10.972,5	31,6	25
27	Babcock International <sup>1</sup>	Peter Rogers, CEO	UK	3.110,8	4.785,8	65,0	28
28	DynCorp International	Steven Gaffney, Chairman & CEO	US	3.100,3	4.044,3	76,7	29
29	ATK <sup>6</sup>	Mark DeYoung, President & CEO	US	3.047,0	4.362,0	69,9	32
30	Saab	Håkan Buskhe, President & CEO	SE	3.013,1	3.546,3	85,0	30
31	Rheinmetall	Armin Papperger, CEO	D	3.001,9	6.047,5	49,6	35
32	CACI International <sup>7</sup>	Ken Asbury, President & CEO	US	2.944,9	3.774,5	78,0	41
33	Mitsubishi Heavy Industries <sup>8</sup>	Hideaki Omiya, President	J	2.907,6	36.689,6	7,9	27
34	Harris <sup>7</sup>	William Brown, President & CEO	US	2.794,4	5.451,3	51,3	31
35	Elbit Systems <sup>1</sup>	Bezhaleh Machlis, President & CEO	ISR	2.744,2	2.888,6	95,0	34
36	Hewlett-Packard	Meg Whitman, President & CEO	US	2.668,8	119.895,0	2,2	37
37	Hindustan Aeronautics <sup>5</sup>	Ravindra Tyagi, Chairman	IND	2.619,8	2.619,8	100,0	45
38	Rockwell Collins <sup>9</sup>	Clay Jones, Chairman & CEO	US	2.591,0	4.726,0	54,8	33
39	ISR Aerospace Industries	Joseph Weiss, President & CEO	ISR	2.553,0	3.338,0	76,5	44
40	Bechtel	Craig Albert, President	US	2.500,0	37.900,0	6,6	60
41	ManTech	George Pederson, Chairman & CEO	US	2.464,0	2.582,3	95,4	36
42	General Atomics <sup>10</sup>	J. Neal Blue, Chairman & CEO	US	2.460,1	NA	NA	52
43	Aviation Holding Co. Sukhoi <sup>1</sup>	Igor Yakovlevich Ozar, General Director	RUS	2.270,8	2.365,4	96,0	38
44	NEC <sup>8</sup>	Nobuhiro Endo, President	J	1.974,7	37.166,4	5,3	39
45	Serco <sup>1</sup>	Christopher Hyman, CEO	UK	1.946,4	7.785,6	25,0	65
46	Cobham	Bob Murphy, CEO	UK	1.890,5	2.771,6	68,2	47
47	ST Engineering	Tan Pheng Hock, President & CEO	SING	1.889,1	5.105,8	37,0	40
48	Fluor <sup>10</sup>	David Seaton, Chairman & CEO	US	1.865,4	27.577,1	6,8	46
49	United Engine-Building <sup>1</sup>	Vladislav Masalov, General Director	RUS	1.857,6	4.128,1	45,0	48
50	GKN Aerospace	Marcus Bryson, CEO	UK	1.806,6	2.820,8	64,0	49
51	Kawasaki Heavy Industries <sup>8</sup>	Shigeru Murayama, President	J	1.790,8	15.595,5	11,5	42
52	Rafael Advanced Defense Systems	Yedidia Yaari, President & CEO	ISR	1.781,5	1.781,5	100,0	43
53	Mitsubishi Electric <sup>8</sup>	Kenichiro Yamanishi, Repres. Executive Officer	J	1.500,4	43.161,9	3,5	50
54	DSN <sup>11</sup>	Isao Moriyasu, President & CEO	J	1.477,4	2.449,9	60,3	57
55	Dassault Aviation	Eric Trappier, Chairman & CEO	FR	1.470,7	5.066,9	29,0	63
56	Jacobs Engineering	Craig Martin, President & CEO	US	1.441,3	10.893,8	13,2	58
57	QinetiQ <sup>6</sup>	Leo Quinn, CEO	UK	1.410,4	2.104,2	67,0	56
58	Kongsberg	Walter Qvam, President & CEO	NO	1.183,2	2.689,0	44,0	53
59	Fincantieri	Giuseppe Bono, CEO	I	1.149,8	3.066,2	37,5	55
60	Chemring <sup>5</sup>	Mark Papworth, CEO	UK	1.133,4	1.172,7	96,6	54

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				Defense Revenue*	Total Revenue*	% of Revenue from Defense	
61	Embraer	Frederico Fleury Curado, President & CEO	BR	1.068,1	6.259,7	17,1	51
62	Irkut	Oleg Demchenko, President	RUS	1.045,1	1.530,9	68,3	69
63	Krauss-Maffei Wegmann	Frank Haun, President & CEO	D	1.028,5	1.028,5	100,0	61
64	Navistar <sup>12</sup>	Troy Clarke, President & CEO	US	1.000,0	12.948,0	7,7	67
65	Samsung Techwin	Kim Cheol-kyo, CEO	COR. S.	990,0	2.700,0	36,7	59
66	Meggitt <sup>1</sup>	Terry Twigger, CEO	UK	988,9	2.535,5	39,0	68
67	Ruag <sup>1</sup>	Konrad Peter, Executive Chairman	CH	964,6	1.929,2	50,0	71
68	Ultra Electronics <sup>1</sup>	Rakash Sharma, CEO	UK	964,5	1.205,6	80,0	66
69	Bharat Electronics <sup>6</sup>	Anil Kumar, Chairman & Managing Director	IND	956,9	1.100,2	87,0	64
70	Nexter	Philippe Burtin, Chairman & CEO	FR	953,9	953,9	100,0	76
71	AAR <sup>13</sup>	David Storch, Chairman & CEO	US	930,4	2.065,0	45,1	72
72	Wyle	George Melton, Chairman, President & CEO	US	913,1	1.155,9	79,0	NR
73	Cubic <sup>5</sup>	William Boyle, CEO	US	866,8	1.381,5	62,7	75
74	Aselsan	Cengiz Ergeneman, CEO	TR	862,4	906,6	95,1	87
75	Accenture <sup>14</sup>	Pierre Nanterme, Chairman & CEO	US	860,0	27.900,0	3,1	NR
76	Moog	John Scannell, Chairman & CEO	US	857,1	2.469,5	34,7	80
77	LIG Nex <sup>1</sup>	Lee Hyo-koo, CEO	COR. S.	856,9	856,9	100,0	74
78	Patria	Heikki Allonen, President & CEO	FIN	851,1	946,3	89,9	96
79	CAE	Marc Parent, President & CEO	CA	833,5	2.102,2	39,6	73
80	RTI	Boev Sergey, General Director	RUS	801,8	2.371,8	33,8	78
81	Mission Essential	Peter Horvath, Chairman & CEO	US	797,4	797,4	100,0	89
82	Curtiss-Wright	Martin Benante, Chairman & CEO	US	779,5	2.097,7	37,2	83
83	Alion Science and Technology	Bahman Atefi, Chairman & CEO	US	748,4	817,2	91,6	NR
84	Diehl Defence Holding	Claus Günther, CEO	D	707,1	3.638,2	19,4	79
85	Turkish Aerospace Industries	Muharrem Dörtka?li, President & CEO	TR	693,4	832,9	83,3	81
86	Battelle <sup>5</sup>	Jeffrey Wadsworth, President & CEO	US	688,0	6.100,0	11,3	NR
87	Korea Aerospace Industries	Ha Sung-yong, CEO	COR. S.	672,5	1.377,0	48,8	100
88	FLIR	Andrew Teich, President & CEO	US	619,2	1.405,4	44,1	84
89	Toshiba <sup>8</sup>	Norio Sasaki, President & CEO	J	608,6	70.183,6	0,9	77
90	Ball Aerospace & Technologies	Robert Strain, President	US	603,0	873,3	69,0	NR
91	Indra	Javier Monzón, Chairman	ES	595,5	3.780,9	15,7	82
92	Nammo	Edgar Fosshem, President & CEO	NO	595,1	595,1	100,0	99
93	RSK MiG	Sergey Sergeevich Korotkov, General Director	RUS	578,2	578,9	99,9	NR
94	ViaSat <sup>6</sup>	Mark Dankberg, Chairman & CEO	US	527,8	1.119,7	47,1	88
95	ISR Military Industries	Avi Felder, President & CEO	ISR	520,0	520,0	100,0	95
96	Denel	Zoli Kunene, Chairman	RSA	434,9	434,9	100,0	85
97	Fujitsu <sup>8</sup>	Masami Yamamoto, President	J	363,0	53.018,6	0,7	92
98	Day & Zimmermann	Harold Yoh, Chairman & CEO	US	346,0	2.400,0	14,4	NR
99	IHI <sup>8</sup>	Tamotsu Saito, President & CEO	J	335,2	15.198,2	2,2	93
100	Komatsu <sup>8</sup>	Tetsuji Ohashi, President & CEO	J	323,1	22.807,3	1,4	98
				401.183,8	1.416.878,6	28,3	

Source : Defense News (www.defensenews.com)

\*In millions of U.S. dollars.

Currency conversions for non-U.S. firms calculated using average market conversion rates over each firm's fiscal year to mitigate the effects of currency fluctuations.

1. Defense revenue based on percentage provided by company.
  2. Operation headquarters in Paris and Munich.
  3. Fiscal year ended 1/31/13.
  4. Estimate provided for defense revenue of Marine unit.
  5. Fiscal year ended 9/30/12.
  6. Fiscal year ended 3/31/13.
  7. Fiscal year ended 6/30/13.
  8. Fiscal year ended 3/31/12. Revenue based on Jese Defense Agency contracts.
  9. Fiscal year ended 9/30/12. CEO Clay Jones is scheduled to retire July 31, 2013.
  10. Based on DoD and DHS contracts during federal fiscal year.
  11. Fiscal year ended 3/31/12. Revenue based on Jese Defense Agency contracts. Company was not among top 20 contractors in 2011, and no defense figures are available.
  12. Fiscal year ended 10/31/12. 13. Fiscal year ended 5/31/12.
  14. Fiscal year ended 8/31/12.
- NA - Not available  
NR - Not ranked